

March 19, 2011  
Ref: 1991

**American University of Beirut**  
**"WAAAUB"**  
**Mrs. Claudia Sarrouh**  
Tel: +961 1 363445  
E-mail: [cs26@aub.edu.lb](mailto:cs26@aub.edu.lb)

**Rate Agreement 2011**

Dear **Mrs. Sarrouh**,

Greetings from the **Golden Tulip Serenada Boutique Hotel – Hamra**

**Thank you for your interest in our hotel & hope it will be the beginning of a long and fruitful business relationship.**

We are delighted to offer you our corporate rate for your esteemed company **American University of Beirut "WAAAUB"** valid from March 19<sup>th</sup>, 2011 till December 31, 2011 Inclusive.

Room Type	Rack Rate	Low Season	High Season
<b>Deluxe Room Single</b>	<b>255</b>	110	180
<b>Deluxe Room Double</b>	<b>290</b>	130	200
<b>Superior Room Single</b>	<b>275</b>	120	190
<b>Superior Room Double</b>	<b>310</b>	140	210
<b>Executive Suite</b>	<b>480</b>	250	450
<b>Presidential Suite</b>	<b>760</b>	380	600
<b>Extra Bed Charge Per Person Per Night</b>		<b>50</b>	

**\* Please note that rates for your group(s) and conference(s) will be handled on case to case basis.**

Please note the following:

- Rates are quoted per room, per night, inclusive of Buffet Breakfast but subject to 10% VAT.
- All prices are in USD, and are equivalent to the LBP rate in use at the Hotel at the time of invoice.
- Late Check-out till 18:00 will be charged half night, and after 18:00 will be charged full night.
- Airport Pick-up or Drop-off is available at \$23 + 10% VAT.

In House Guest Privileges:

- High Speed Wireless Internet Access.
- Complimentary Coffee / Tea in all rooms and Suites.
- Complimentary Fruit Basket in all rooms and Suites.
- Safety deposit box in all rooms and Suites.
- Complimentary access to the Health Club and outdoor Swimming Pool.
- Business Center with secretarial assistance.
- Complimentary Daily Local Newspaper at Chat-in Restaurant.

P.O.Box: 113-5516, Abdel Aziz Street, Hamra, Beirut, Lebanon  
Tel: +961 1 755550 Fax: +961 1 755551  
[www.goldentulipserenada.com](http://www.goldentulipserenada.com)

**International standards, local flavours**

**Suites & Superior Guests Privileges:**

- Early Check-in (upon availability)
- Free late Check-out till 15:00 (upon availability)
- Escorting
- Secretarial Assistance (upon request)
- Espresso Machine
- DVD Player
- Receiver

**Other Hotel Benefits and Services:**

- Three Food & Beverage Outlets (Chat-in Restaurant, International Cuisine)  
(Roof Top Café)  
(Balcony Cigar Lounge & Bar)
- 24hrs Room Service
- Rooftop Swimming Pool
- Health Club
- Meeting & Conference Rooms
- Laundry Services
- Valet Parking / Underground Parking.

**Child Policy:**

- Free accommodation for a maximum of 1 child under 11 years, sharing parent's room, if no extra bed is requested.

**Reservation Requirements:**

- An official letter from your esteemed company is required in order to proceed with the booking.
- Covering Details (Bed & breakfast, international calls, mini bar ...) should be mentioned in the booking details.

**High Season Period:**

From	Till	Remark
February 01, 2011	February10, 2011	Vacation
April 05, 2011	April 15, 2011	Vacation
June 28, 2011	July 31, 2011	Summer
August 27, 2011	September 10, 2011	Fitr
November 02, 2011	November 14, 2011	Adha
December 27, 2011	January 02, 2012	New Year

***Dates are subject to change by the hotel without prior notice.***

**Method of Payment:**

- In case of existence of a credit facility agreement between your esteemed company and *The Golden Tulip Serenada Hotel – Hamra*, invoices will be sent to your accounting department after your guest checks out. Numbers of days for collecting the amount are as per your credit facility agreement.
- If your esteemed company does not have a credit facility agreement, payment should be done prior to arrival.

Signature

Cancellation & No Show Policy:

- An official cancellation letter is required from your esteemed company one day prior to arrival date during low season/high season; if not, the Hotel reserves the right to charge the first night as per the contracted rates.
- In case of No Show, the first night will be charged as per the contracted rates during the low season period and two nights during the high season period.

Guarantee and Cancellation Policy:

- Check-in time is at 15:00 and Check-out is at 12:00 noon.
- Non-guaranteed reservations will be released at 12:00 noon.
- Credit Card or advance cash deposit may guarantee the reservation or a fax from the company specifying to hold the reservation after 18:00.

*Thank you again for your interest in Golden Tulip Serenada Hotel- Hamra & we are looking forward to welcoming your guests to make them experience our luxury services.*

For any further inquiries, please remember we are always at your disposal.

Best Regards,

**Jesus Aytour**  
**Sales Executive**

For approval:  
**American University of Beirut**  
**"WAAAUB"**  
**Mrs. Claudia Sarrouh**  
Signature:  
Date: