



May 11, 2011

Stroberry Dzines
Mrs. Faten Attar
Tel: +961 1 971 981
Email: media@stroberry-dzines.com

Re. Corporate Rates for 2011

Dear Mrs. Attar,
May we first take this opportunity to thank you for considering Hotel Le Bristol Five Star with its charming and traditional European elegance. Le Bristol is located in the heart of Beirut business and shopping district (Hamra & Verdun), and only 10 minutes away from Beirut International Airport.

We are pleased to present you with the below corporate rates specifically tailored to Stroberry Dzines and are valid until December 31, 2011.

Room Types	Rack Rate	Low Season Rate	High Season Rate
Standard Single	\$ 232	\$ 115	\$ 195
Standard Double	\$ 250	\$ 140	\$ 220
Executive Single	\$ 267	\$ 135	\$ 215
Executive Double	\$ 290	\$ 160	\$ 240
Junior Suite	\$ 450	\$ 265	\$ 345
Diplomatic Suite	\$ 650	\$ 315	\$ 395
Ambassador Suite	\$ 850	\$ 415	\$ 495
Presidential Suite	\$ 1,500	\$ 615	\$ 695
Imperial Suite	\$ 2,000	\$ 1,015	\$ 1,095
Extra Bed	\$ 60	\$ 45	\$ 55

Kindly note that the above rates are per room, per night, inclusive of 16% service charge, but **subject to 10% VAT at the prevailing tax at the time of the event.**

As an added value, we shall extend a **complimentary buffet breakfast** to all your guests at no additional charge.



Low Season periods: From Night of 03 January 2011 until night of 15 June 2011,
From night of 01 August 2011 until night of 30 August 2011,
From night of 10 September 2011 until night of 4 November 2011, and from night
of 16 November 2011 until night of 22 December 2011

High Season periods: From Night of 16 June 2011 until night of 31 July 2011,
From Night of 31 August until night of 09 September 2011, from night of 05 November 2011
until night of 15 November 2011 and from night of 23 December 2011
until night of 2 January 2012.

Services & Facilities:

- 151 rooms inclusive of 34 Suites
- 24-Hour Room Service
- Butler Service
- Airport pick-up and drop-off service
- Business Center
- WIFI Internet Access
- 24-Hour Laundry & Express Laundry
- Swimming Pool
- Fitness room
- Car Rental

Additional Services on the Executive Floors:

- Jacuzzi
- Mobile phones & Laptop computers are available (charges applicable).
- In-room fax
- Variety of International & Local newspapers and magazines
- VIP amenities - fruits, flowers, cookies, chocolate...

Restaurant & Banquet Facilities:

- 7 Meetings and Conference Halls, accommodating from 10 up to 1200 persons
- Menus upon request for meetings and special occasions.
- **"Les Gourmandises du Bristol"** – Outlet for business lunches and delicious pastries
- The **"Roof Restaurant"** – Outlet for private events
- **"The Wedding Stars"** Tailor made catering services.

TERMS AND CONDITIONS

1. Cancellation/No Show Terms

A written cancellation will be accepted without penalty 24 hours prior to the scheduled arrival date and time (6:00pm). All cancellations within this 24 hours period, or in the case of a "no-show", your company/client will be subject to a cancellation fee equivalent to one room night.

2. CHECK OUT POLICY

The Hotel check-in time is 3:00 pm and the check-out time is 12:00 noon. For late check-outs up to 6:00 pm, 50% of the applicable contract rate per room will be charged. For check out after 6:00pm, a full night contract rate will apply. Both of which must be pre-arranged in advance with the hotel. Payment of an In-House



guest account will be requested upon check out, unless an alternative arrangement, agreement or hotel-approved credit line has been agreed upon in advance between your company and Hotel Le Bristol.

3. CREDIT FACILITY

Credit facilities are available upon request. At which, a credit application will be sent and once completed, signed and return by fax; management will review the application and advise you of pursue. Please allow at least 72 hours for processing. After approval, your company will be able to book reservations; with the terms of payment to be settled in full within **30 days** from the date of the invoice.

4. RESERVATION PROCEDURES

A reservation must be made in the name of your company in writing specifying type of service required and the duration of stay. Clarify the mode of payment, and if the company will be settling the guest's bill, a letter or fax in that effect should be forwarded to the reservations department, before the guest's arrival. This can be provided if your company has been granted credit facilities with the hotel. All bills should be settled in local currency or its equivalence in foreign currency at the prevailing exchange rate of the hotel at the settlement date.

Kindly fax your booking to our reservations department on + **961 1 351 409** or e-mail your booking to the hotel on the following email reservation@lebristol-hotel.com

5. Miscellaneous

In case of disagreement both parties reserve the right to terminate this contract within 30 days.

Please note that the hotel reserves the right to apply any additional taxes added by the government and without prior notice.

Mrs. Attar, Rest assured that all our guests will experience the utmost personal care, comfort and satisfaction. On behalf of the management team and me, we look forward to welcoming your esteemed guests at Hotel Le Bristol in the near future. In the meantime, should you require any further assistance, please feel free to contact me directly on my mobile +961 3 578 150.

Sincerely Yours

Agree and Accept

Maya Abi Karam
Sales Manager

Mrs. Faten Attar
(Date / Stamp / Signature)