Further Particulars of the Posts is Available at the Suliman S. Olayan School of Business (OSB), American University of Beirut (AUB).

Business education at AUB started in 1900 and was provided either by a department or a semi-autonomous school under the University’s Faculty of Arts and Sciences for approximately one hundred years. In celebration of the hundred-year anniversary of offering business programs, AUB established in September 2000 an independent School of Business (later named the Suliman S. Olayan School of Business, “OSB”) as the sixth faculty of the University.

To date, AUB has graduated over 6,500 students from its undergraduate business programs and over 1,300 from its graduate business programs. Since its formal establishment as a distinct school, the number of full-time faculty increased from 13 in the academic year 2000–01 to more than 55 today. It now graduates approximately 350 students from its undergraduate program and 60 students from its graduate programs every year.

OSB currently offers four degree programs: an Executive Master of Business Administration, a Corporate Executive Master of Business Administration, a Master of Business Administration, and a Bachelor of Business Administration. Faculty members are expected to participate in teaching on, as well as in developing, these programs. They are also expected to demonstrate excellence in research and scholarly work through journal and conference publications and external funding.

OSB is organized into the functional equivalent of multi-disciplinary departments, referred to as “tracks.” While each track has its distinct identity and designated faculty members, a track is markedly different from a department; it allows for multiple faculty membership, offers fertile soil for cross-disciplinary synergy and facilitates faculty cooperation.

The Management and Marketing Track (MME)

The track currently has 24 full-time faculty members (18 hold doctoral degrees in their fields). All are active in teaching, research, and service to the university. Faculty members in the management area have diverse research interests, including human capital management, corporate social responsibility, business ethics, cross cultural management issues, negotiations, conflict management, organizational citizenship behavior, organizational commitment, and gender issues in management. Research interests of the marketing faculty include consumer psychology and choice, consumer satisfaction and behavior, country of origin effects in consumer choices and international marketing, consumer multiculturalism and cultural identity, and reputation management.

OSB is keen on developing capacity in all areas of Marketing, as well as in, Business Ethics, and International Business. However, applications from credible candidates for the posts of associate professor and full professor in all the broad areas of management, marketing, and entrepreneurship are encouraged and will be given full consideration.
For more information, please feel free to contact Dr. Yusuf Sidani, Convenor of the MME Track, Suliman S. Olayan School of Business, American University of Beirut, P.O. Box 11-0236, Riad El-Solh, Beirut, Lebanon (yusuf.sidani@aub.edu.lb).

**The Business Information and Decision Systems Track (BIDS)**

The track currently has 13 full-time faculty members (10 hold doctoral degrees). All are active in teaching, research, and service to the university, and have active research interests in operations research, supply chain management, revenue management, logistics, management and organizational aspects of information technology, and e-business.

Applications are sought from individuals who have expertise in **Performance management and measurement or Quantitative Marketing / Marketing Science**. However, applications from credible candidates for the posts of associate professor and full professor in the broad area of **operations management** are encouraged and will be given full consideration. Applicants for senior posts with an interest in one or more of service operations management, supply chain management, business process management, enterprise integration systems, and resource planning are particularly sought.

For more information, please feel free to contact Professor Ibrahim Osman, Convenor of the BIDS Track at the Suliman S. Olayan School of Business, American University of Beirut, P.O. Box 11-0236, Riad El-Solh, Beirut, Lebanon (ibrahim.osman@aub.edu.lb).

**The Finance, Accounting, and Managerial Economics Track (FAME)**

The track currently has 12 full-time faculty members (8 hold doctoral degrees). All are active in teaching, research, and service to the university, and have active research interests in investment banking, capital acquisition, corporate governance, mergers and acquisitions, and credit spreads.

Applications are sought from individuals who have expertise in one of the following areas: **Accounting, Investment, Risk management, International Finance, Financial Optimization / Quantitative Finance**, or (preferably) a combination of two or more of these research areas. In addition, applications for associate professor and full professor posts in any specialism within the broad area of accounting and finance are encouraged and will be given full consideration.

For more information, please feel free to contact Dr. Assem Safieddine, Convenor of the FAME Track at the Suliman S. Olayan School of Business, American University of Beirut, P.O. Box 11-0236, Riad El-Solh, Beirut, Lebanon (assem.safieddine@aub.edu.lb).

**A Note on Compensation**

Compensation packages at AUB include, in addition to the salary, a housing subsidy [http://pnp.aub.edu.lb/general/housing/policy/index.html], educational allowances covering schooling for children up to and including the bachelor's degree.
A Note on Research Support

AUB and OSB environment is conducive to excellence in research and scholarly work: teaching loads are reasonable; assistant and associate professors are provided with the opportunity for having a paid research leave for up to a full semester; funding is available for conference attendance, and the University Research Board offers on a competitive basis research grants, including seed grants for new members of faculty.

General Information

For general information on AUB, http://www.aub.edu.lb/

For general information on OSB, http://sb.aub.edu.lb/