# JOB VACANCY FORM

**Job Type:** Full-time

**Job Title:** International Sales Analyst

**Application Deadline:** December 31, 2016

**Reference Number:** FSED16-17

## Company Description

**NAME OF FIRM/INSTITUTION:** IFP Group

**TYPE:** Regional

**INDUSTRIAL SECTOR:** Events Industry

**FIRM WEBSITE:** www.ifpexpo.com
BRIEF JOB DESCRIPTION:

We are looking for an International Sales Analyst to research IFP’s customers (agents and intermediaries) within the Key Account Manager assigned territory to understand their business environment and make use of the information to promote IFP shows. Interact with intermediaries by sharing the necessary information relevant to IFP and its shows and liaise with internal teams to share information and knowledge.

JOB LOCATION: Hazmieh, Lebanon

DEGREE: BACHELOR, MASTER IS A PLUS, MBA

MAJOR/ EMPHASIS: Business, Marketing, Public Administration, Economics

WORK EXPERIENCE: 0-1 year

SKILLS:

Language Skills: Arabic Language, English Language, Additional Language

Computer Skills:

Other Skills:
- Excellent Research Skills
- Excellent interpersonal, coordination, and follow up skills
- Good phone communication skills
- Ability to develop rapport with clients
- Strong ethics
- Cultural Adaptability skills

Basic Salary Range:

Other benefits include:

WORKING DAYS: FROM MONDAY TO FRIDAY

WORKING HOURS: FROM 8:30 TILL 5:30
How to Apply

Interested candidates may send their resumes to mg03@aub.edu.lb specifying the reference number: **FSED16-17**

If you wish to be removed from the mailing list of Career and Placement Service, Student Affairs, click on the following hyperlink: [http://tinyurl.com/CPS unsubscribe](http://tinyurl.com/CPS unsubscribe) and fill the necessary information.

**ALL STUDENTS AND AUB GRADUATES SHOULD ATTACH THEIR UPDATED RESUME WITH EVERY JOB APPLICATION; OTHERWISE, YOUR EMAIL WILL BE DISREGARDED.**

For further information, please do not hesitate to contact:

**Dr. Maryam Ghandour**

**American University of Beirut**  
**Career and Placement Services**  
**West Hall, Room 112 E**  
**P.O. Box 11-0236 Riad El Solh**  
**Beirut 1107 2020, Lebanon**  
**Tel:** +961 1 350000 Ext: 3172  
**Tel/Fax:** +961 1 744 488  
**E-mail:** mg03@aub.edu.lb  
**Website:** [http://www.aub.edu.lb/sao/cps/Pages/index.aspx](http://www.aub.edu.lb/sao/cps/Pages/index.aspx)

The job vacancies are for AUB students and alumni ONLY.