Job Title: Business Development Specialist
Application Deadline: Fri Aug 26 2016
Reference Number: 020816-10

Brief Firm Profile/ Description: Over 19 years of creating flexible software solutions in more than 60 countries & helping public and private organizations achieve their performance goals & development impact.
**Brief Job Description:**
- Review identified opportunities and provide decision-support feedback for pursue/no-pursue selection at the weekly BD meeting;
- Plan and oversee new marketing initiatives, create and review marketing content;
- Lead proposal development sub-teams and liaise with the customer and partners;
- Manage customer and partnership accounts, act as BD associate in active projects, supervise contractual aspects;
- Travel abroad and participate in business development missions, marketing/industry events, presentations and conferences

**Job Location(s):**
City: Yerevan
Country: Armenia

**Degree:**
X Bachelor     X Master     □ Doctoral Degree
□ Undergraduate Student/ Degree not Necessary     □ Teaching Diploma

**Major/ Emphasis:** Business Administration, Computer Science, Computer and Communications Engineering

**Work Experience:** 3-5 years, 5-10 years

**Skills:**
Languages Skills: X Arabic     X English     □ French     Other:
Computer Skills:
Other Skills:

**Salary**
Basic Salary Range (to be negotiated based on experience):
Other benefits include:
□ Accommodation     X Health Insurance     □ Return Ticket     X Bonus
□ Laptop     □ Mobile Phone     □ Children’s Education     X Transportation
□ Lebanese NSSF     □ None

**Working Days:** Monday-Friday

**Working Hours:** 10-19, mostly flexible

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**How to Apply**
Interested Candidates May Apply Online On The Following Link:
https://portal.arm.synisys.com/apply/default.aspx

If you wish to be removed from the mailing list of Career and Placement Service, Student Affairs, click on the following hyperlink: http://tinyurl.com/CPSunsubscribe and fill the necessary information.

ALL STUDENTS AND AUB GRADUATES SHOULD ATTACH THEIR UPDATED RESUME AND COVER LETTER WITH EVERY JOB APPLICATION; OTHERWISE, YOUR EMAIL WILL BE DISREGARDED.

For further information, please do not hesitate to contact:

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The job vacancies are for AUB students and alumni ONLY.
For part-time job opportunities, visit:
http://aub.edu.lb/sao/cps/vacancies/Pages/Part-timeJobs.aspx
For full-time job opportunities, visit:
http://aub.edu.lb/sao/cps/vacancies/Pages/divisions.aspx