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**JOB VACANCY FORM**

X Full-time  □ Part-time  □ Summer-Job  □ Internship

**Job Title:**  Regional Distribution Relationship Manager

**Application Deadline:**  June 1, 2014

**Reference Number:**  020514-8

**Company Description**

**TYPE:** □ Local  X Regional  □ Multinational

**INDUSTRIAL SECTOR:** GLASSWARE MANUFACTURING

**BRIEF FIRM PROFILE/DESCRIPTION:** Built upon 45 years of commercial and manufacturing experience, a Lebanese company with presence across the MENA and Africa regions has now established a large-scale, European-sourced glass tableware manufacturing project that will be located in Sadat City, Egypt, with 24/7 production, markets across the entire globe, and a team of over 350 employees. The firm aims to become a leader in the industry, driven by the optimal corporate system.

**FIRM WEBSITE:**  under construction

**Job Description**

**BRIEF JOB DESCRIPTION:**
The Regional Distributor Relationship Manager has the responsibility to act as the firm’s interface will all Distributors, handling all relevant communication and business on a regional level. Reporting to the General Manager, the Regional Distributor Relationship Manager is first assigned Business Development responsibilities for a particular market / region, then allocated full Distributor Management duty once the select market matures. Additionally, the Regional
Distributor Relationship Manager supervises the implementation of the Marketing plan and ensures Sales targets are being met region-wide

**JOB LOCATION(S):**
City: Sadat City (outside Cairo) Country: Egypt

**DEGREE:**
- X Bachelor
- □ Master
- □ Doctoral Degree
- □ Undergraduate Student/ Degree not Necessary
- □ Teaching Diploma

**MAJOR/ EMPHASIS:** Business

**WORK EXPERIENCE:** minimum of 5 years in sales management or related field

**SKILLS:**
**Languages Skills:**
- X English
- X Arabic
- □ French
- Other:

**Computer Skills:** Excellent

**Other Skills:** Interpersonal and communication, teamwork, and leadership

**SALARY**
Basic Salary Range:
Other benefits include:
- X Accommodation
- □ Health Insurance
- X Return Ticket
- X Bonus
- □ Laptop
- □ Mobile Phone
- □ Children’s Education
- X Transportation
- □ Lebanese NSSF
- □ None

**WORKING DAYS:** 5 PER WEEK

**WORKING HOURS:** AVERAGE OF 8 PER DAY

**How to Apply**

Interested candidates may send your resume by email to: Dr. Maryam Ghandour (mg03@aub.edu.lb) specifying the reference number: 020514-8

ALL STUDENTS AND AUB GRADUATES SHOULD ATTACH THEIR UPDATED RESUME AND COVER LETTER WITH EVERY JOB APPLICATION; OTHERWISE, YOUR EMAIL WILL BE DISREGARDED.

**Dr. Maryam Ghandour**

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The job vacancies are for AUB students and alumni ONLY.