JOB VACANCY FORM

X Full-time □ Part-time □ Summer-Job □ Internship

Job Title: Junior Area Sales Manager

Reference Number: 070514-7

Company Description

TYPE: □ Local □ Regional X Multinational

INDUSTRIAL SECTOR: Maunfacturing and Marketing

BRIEF FIRM DESCRIPTION:

We are an international group that manufactures and markets a wide range of high quality consumer products throughout the world in food, household care, adhesives and glues, personal care, health care and beauty care. The markets covered from dubai are gulf and levant

Job Description

Job Responsibilities/tasks

- Develop group product’s sales in the area of responsibility and manage a local distributor
- Prepares the business plan and agree the investments in the countries of responsability
- Keeps track of marketing, advertising and marketing costs ensuring respect of the budget. Prepare and maintain the promotional plan accordingly with Key Accounts agreements.
- Prepares or contributes to the preparation of result evaluation of the promotion and other marketing activities with the aim to continuously improve efficiency
- Prepares launch material for new products
- Prepares and / or manage in-store and pos material
- Run regular store-checks communicating any relevant information from the market

Analytical approach with strong financial backgrounds (profit & loss management)
JOB LOCATION(S):
City: Dubai Country: UAE

DEGREE:
X Bachelor □ Master is a plus □ Doctoral Degree
□ Undergraduate Student/ Degree not Necessary □ Teaching Diploma

MAJOR/ EMPHASIS: Business management, marketing, sales.

WORK EXPERIENCE: 0-1 years of experience

Languages Skills: X English X Arabic □ French Other:
Computer Skills:
Other Skills:

SALARY
Basic Salary Range:
Other benefits include:
□ Accommodation □ Health Insurance □ Return Ticket □ Bonus
□ Laptop □ Mobile Phone □ Children’s Education □ Transportation
□ Lebanese NSSF □ None

How to Apply

Interested candidates may send their resume and cover letter by email to: Dr. Maryam Ghandour (mg03@aub.edu.lb) specifying the reference number: 070514-7

If you wish to be removed from the mailing list of Career and Placement Service, Student Affairs, click on the following hyperlink: http://tinyurl.com/CPSunsubscribe and fill the necessary information.

ALL STUDENTS AND AUB GRADUATES SHOULD ATTACH THEIR UPDATED RESUME AND COVER LETTER WITH EVERY JOB APPLICATION; OTHERWISE, YOUR EMAIL WILL BE DISREGARDED.

For further information, please do not hesitate to contact:

Dr. Maryam Ghandour

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The job vacancies are for AUB students and alumni ONLY.