

## **Management consulting: overview and insight from personal experience**

### **Speaker:**

Dr. Moustapha Dandache has 12 years of professional experience covering 3 years in management consulting with a boutique consultancy in the Middle East, 6 years in management consulting with a top European consultancy firm, and 3 years at Schlumberger as a System Engineer. Dr. Dandache worked on strategy related and operations related consulting engagements spanning across different industries such as Insurance, Manufacturing, Oil & Gas, Energy, and Retail.

Dr. Dandache holds a PhD and a Master's degree in Industrial Engineering from École Centrale Paris, a Master's in Business Administration from Université Paris-Sorbonne, and a Bachelor's in Electromechanical Engineering from École Supérieure d'Ingénieurs de Beyrouth (ESIB)

### **Abstract:**

This seminar aims at getting students familiar with the management consulting industry, and to provide insight based on the personal experience of the speaker. The first part of the seminar is an overview of management consulting in general, management consulting in the middle east, and of the type of projects in management consulting. In the second part, a real-life show-case project based on the speaker's experience will be used to talk about the activities and responsibilities of a management consultant and the challenges that can be faced during client engagements. The third and final part will address the interview process and the qualifications to be a good consultant